

Our Credo

Sustainability & Balance



Dhampur Bio Organics Ltd.

RESULTS PRESENTATION Q4 & FY23

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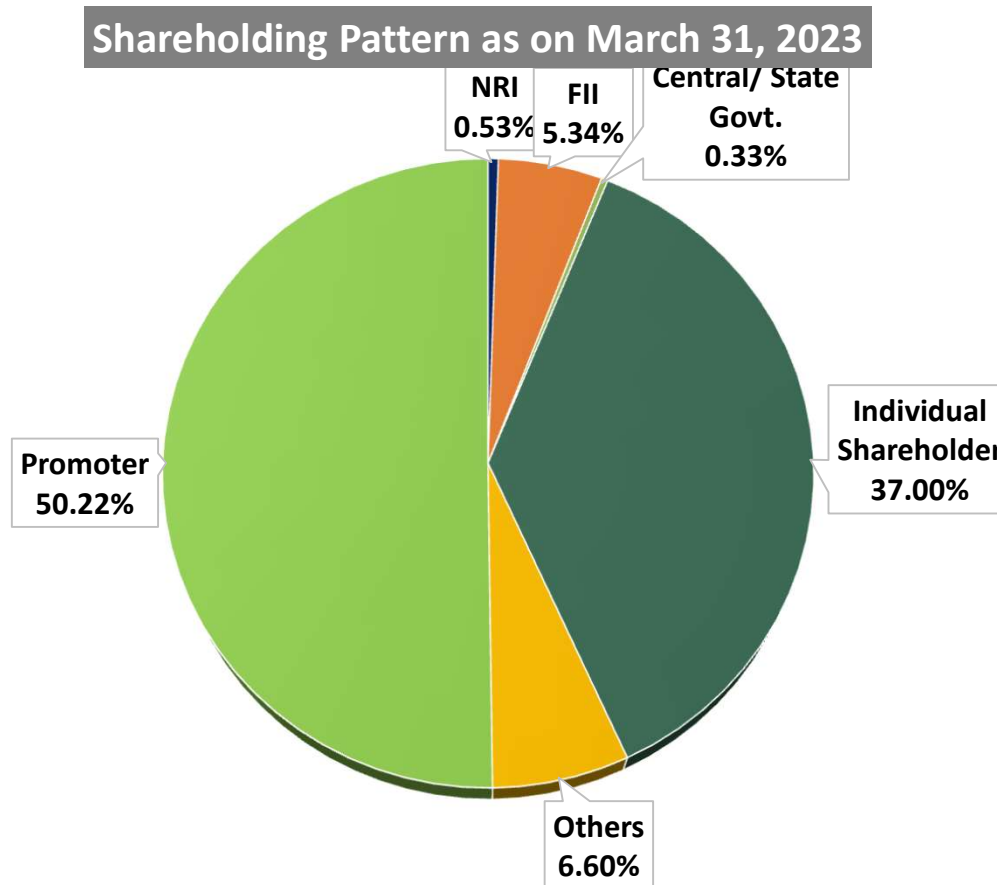
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Our shareholding pattern



- ***No Material change in shareholding in comparison to previous quarter shareholding.***
- ***Equity shares of Dhampur Bio Organics Ltd. listed on BSE Ltd and National Stock Exchange Of India Ltd (NSE) on September 08, 2022.***

Our Capacities

Capacity	Asmoli Plant (District Sambhal)	Mansurpur Plant (District Muzaffanagar)	Meerganj Plant (District Bareilly)	Consolidated
Sugarcane Crushing (TCD)	9,000	8,000	9,000*	26,000*
Sugar Refinery (TPD)	1,100	900	-	2,000
Pharma Grade Sugar (TPD)	700**	-	-	700**
LQW Sugar (TPD)	-	-	800	800
Bio-Fuels & Spirits (LPD) on BH Molasses	3,12,500	-	-	3,12,500
Renewable Energy (MW)	43.5	33	19	95.5
Domestic Spirits (Million cases per year)	4.2***	-	-	4.2***
Carbon Dioxide (CO2) (TPD)	80****	-	-	80****

Notes & Updates:

- * Meerganj Unit is being expanded to crush 9000 TCD and should be operational by Oct-23
- ** Pharma grade sugar has been approved by Food Safety & Drug Administration authority for supply of pharma grade sugar to US, EU and India.
- *** Domestic spirits capacity increased from 2.8 million cases per year to 4.2 million cases per year.
- **** Carbon Dioxide plant commissioned with the capacity of 80TPD.

Our Certifications



Certificate of Drug Formulation Approval

Dhampur Bio Organics Limited, Unit-Asmoli Division Sugar has been granted licence(s) to manufacture Pharmaceutical Grade Sugar Quality ICUMSA below 45 conforming to I.P./B.P./U.S.P specification.



ISO 9001:2015

Dhampur Bio Organics Limited, Unit-Mansurpur has been certified with ISO 9001:2015 for manufacturing of Refined White Sugar.



ISO 14001:2015

Dhampur Bio Organics Limited, Unit-Mansurpur has been certified with ISO 14001:2015 for manufacturing of Refined White Sugar.



Food Safety System Certification FSSC 22000

Dhampur Bio Organics Limited, Unit-Mansurpur has been certified with FSSC 22000 for manufacturing of Refined Sugar.

Operational Performance

Sugar	UOM	Q4 FY23	Q4 FY22	FY23	FY22
Sugar Production	Lac Tons	1.97	1.99	3.51	3.97
Sugar Sales	Lac Tons	1.43	0.90	4.53	3.63
Avg. Realisation	₹/Ton	37,357	35,203	36,684	35,480
Inventory	Lac Tons	1.47	2.58	1.47	2.58
Valuation Rate	₹/Ton	33,828	32,765	33,828	32,765

Renewable Energy	UOM	Q4 FY23	Q4 FY22	FY23	FY22
Power Generation	In Cr. Units	17.02	15.30	34.53	31.75
Power Export	In Cr. Units	7.58	7.19	14.67	14.50
Avg. Realisation	₹/Unit	3.30	3.18	3.30	3.18

Bio Fuels & Spirits	UOM	Q4 FY23	Q4 FY22	FY23	FY22
Ethanol Production	Lac BL	281.36	177.21	980.59	456.03
Ethanol Sale	Lac BL	231.24	183.34	885.21	462.76
Avg. Realisation	₹/BL	61.42	53.55	60.83	56.07
Ethanol Stock	Lac BL	55.40	3.95	55.40	3.95

Country Liquor	UOM	Q4 FY23	Q4 FY22	FY23	FY22
Sales	No. of Cases	5,59,266	-	11,62,009	-
Avg. Realisation (Net of Excise)	₹/Cases	251.02	-	250.14	-

Financial Performance

Particulars	Q4 FY23	Q4 FY22	FY23	FY22
Revenues	917.48	505.86	2,648.60	1,564.09
EBIDTA	115.61	107.04	212.91	194.20
Depreciation	12.95	9.90	40.32	30.79
EBIT	102.66	97.14	172.59	163.41
Interest	12.46	10.33	40.74	29.66
PBT (after Exceptional Items)	94.13	82.80	135.78	129.74
PAT	81.95	69.35	112.02	104.05
EPS (₹/Share)	12.34	10.45	16.87	15.67

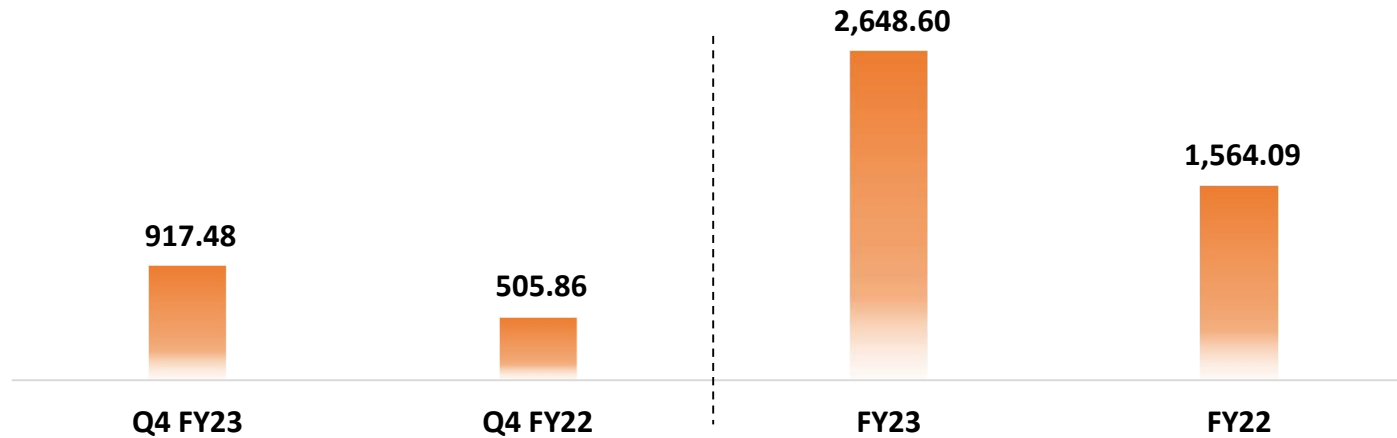
- ***The Revenue of the company increased to ₹917.48 crores in Q4 FY23 as against ₹505.86 crores during Q4 FY22.***
- ***PBT increased to ₹94.13 crores in Q4 FY23 as against ₹ 82.80 Crores during Q4 FY22.***
- ***PAT increased to ₹ 81.95 crores in Q4 FY23 as against ₹ 69.35 crores during Q4 FY22.***
- ***EPS stood at ₹16.87/share for FY23 as against ₹ 15.67/share for FY22.***

(₹ in Crore)

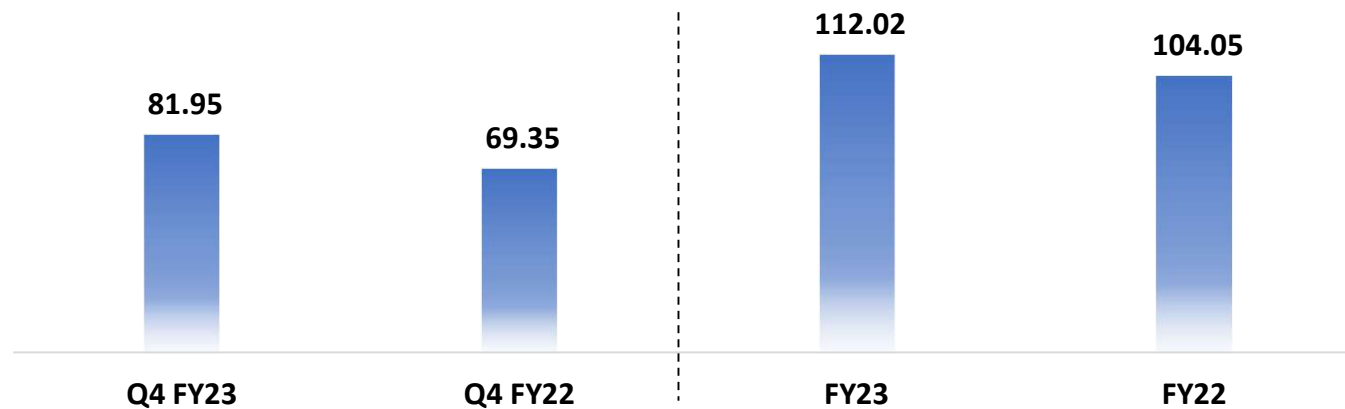
Financial Performance...Contd

REVENUE FROM OPERATIONS

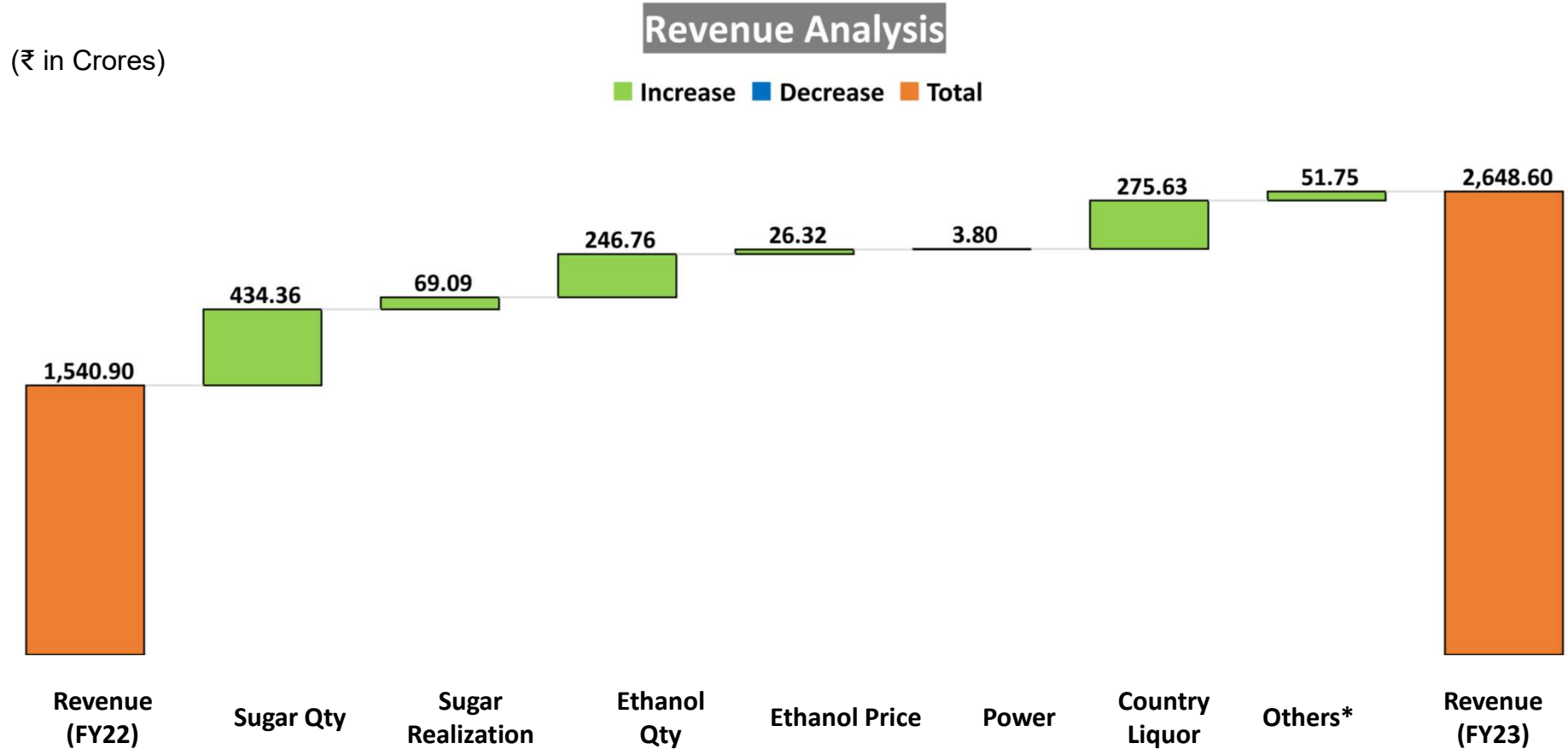
(₹ in Crore)



PROFIT AFTER TAX



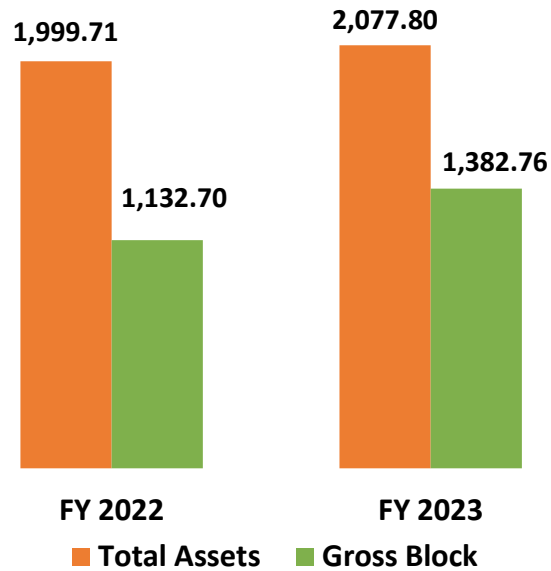
Revenue Analysis (FY23 vs FY22)



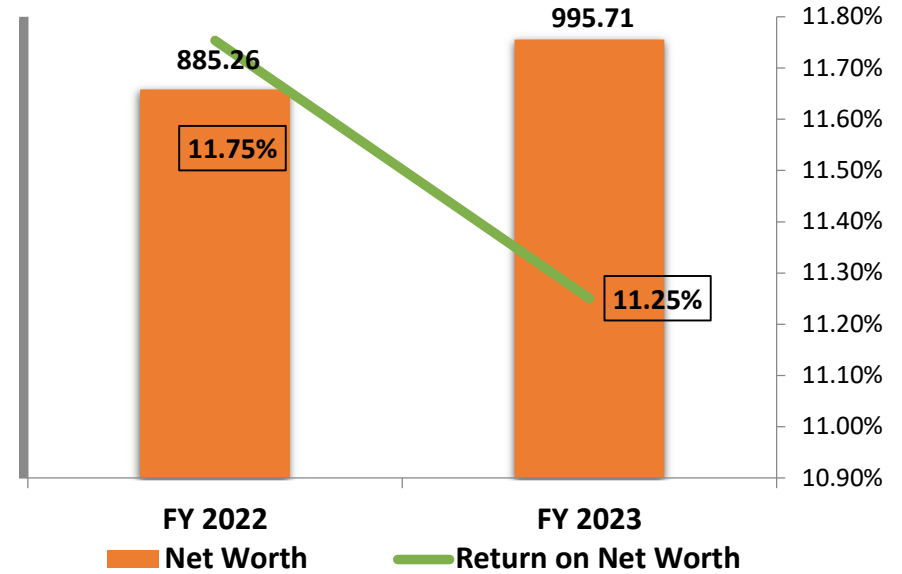
**Others includes other ancillary products*

Balance Sheet Highlights

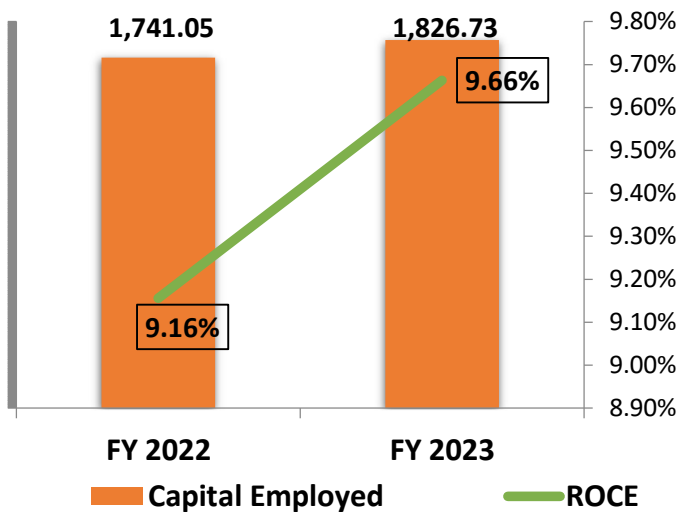
Total Assets & Gross Block



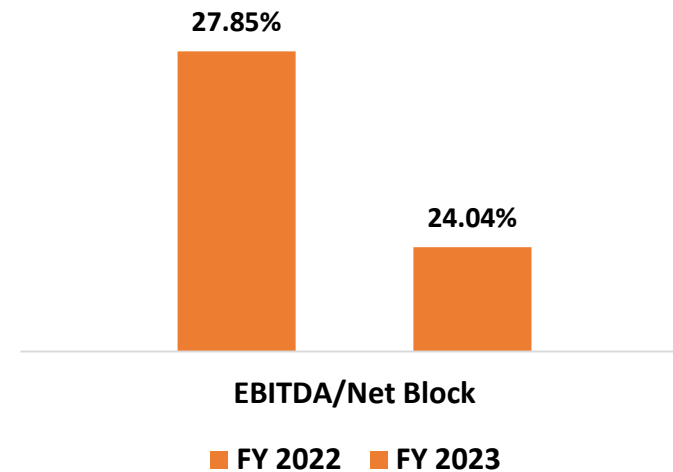
Net Worth & Return on Net Worth



Capital Employed & ROCE



EBITDA/Net Block



Balance Sheet Highlights...Contd

Long Term Loans

- ₹246.32 Crore as on Mar 31, 2023
- ₹168.40 Crore as on Mar 31, 2022

Working Capital

- ₹460 Crore as on Mar 31, 2023
- ₹645 Crore as on Mar 31, 2022

Debt Equity Ratio

- 0.25 times as on Mar 31, 2023
- 0.18 times as on Mar 31, 2022

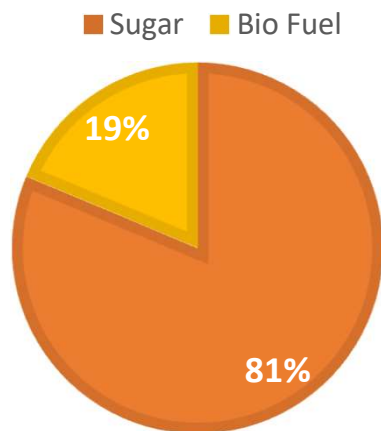
- Long term and short-term ratings of the Company assigned at A+ (Outlook-Stable) by Care Ratings
- The Company repaid long term loans of ₹62.08 crores during FY23.

SEGMENT OVERVIEW

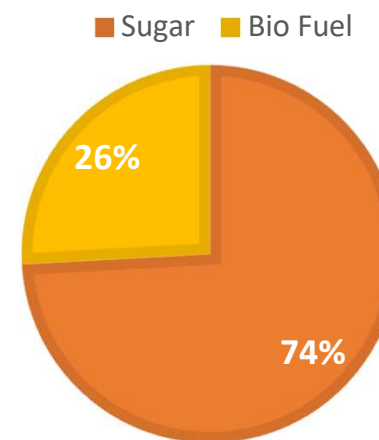
Segment Performance Q4 FY23 Vs Q4 FY22

(₹ in Crore)

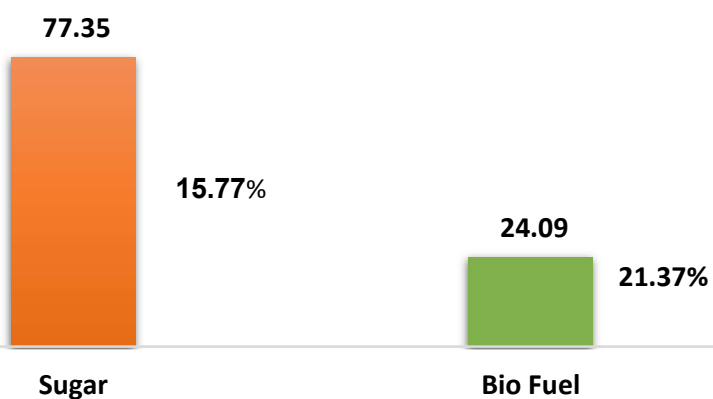
Q4 FY22 REVENUE CONTRIBUTION



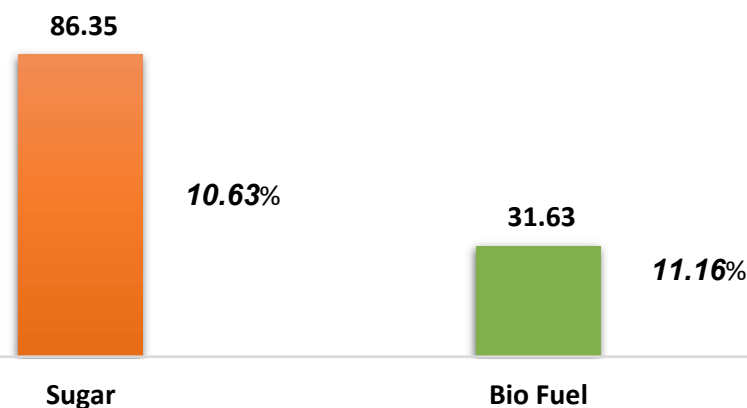
Q4 FY23 REVENUE CONTRIBUTION



Q4 FY22 Segment PBIT & PBIT Margin %



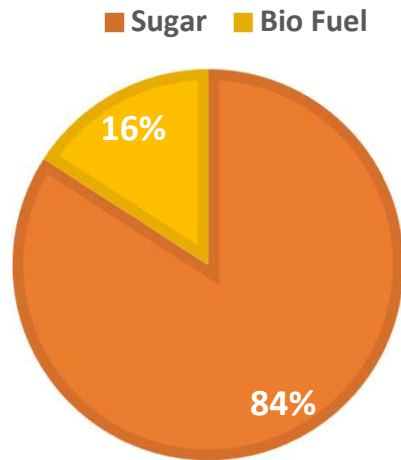
Q4 FY23 Segment PBIT & PBIT Margin %



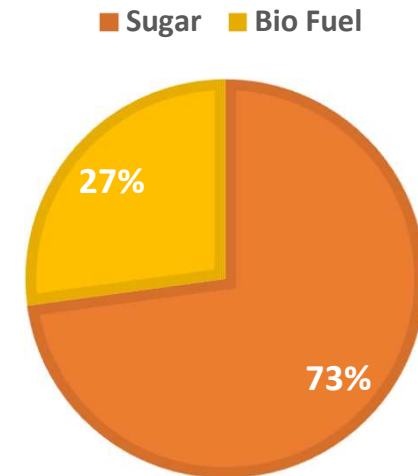
Segment Performance FY23 Vs FY22

(₹ in Crore)

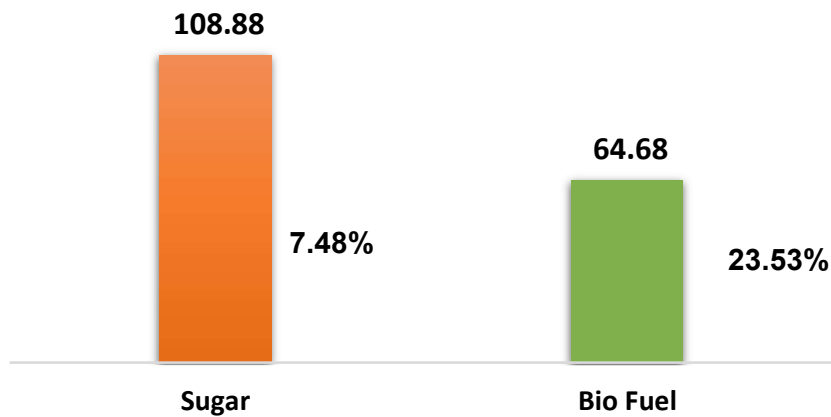
FY22 REVENUE CONTRIBUTION



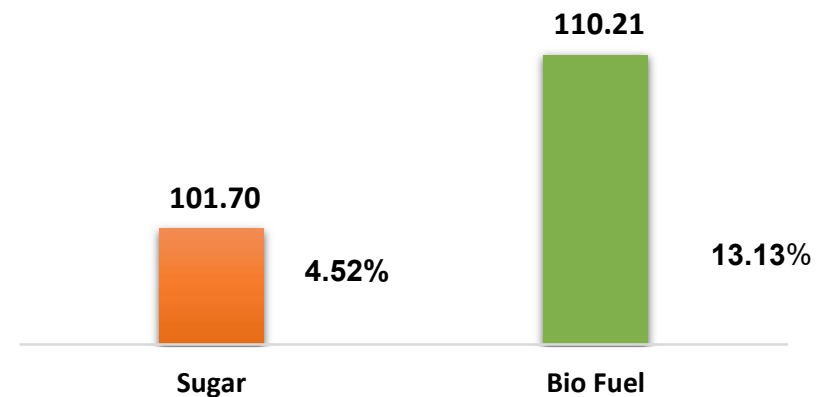
FY23 REVENUE CONTRIBUTION



FY22 Segment PBIT & PBIT Margin %



FY23 Segment PBIT & PBIT Margin %



Segment Overview

Revenues (₹ crore)	Q4 FY23	Q4 FY22	Change %	FY23	FY22	Change %
Sugar	812.41	490.59	66%	2,252.47	1,456.18	55%
Bio fuel and spirits	283.46	112.73	151%	839.39	274.83	205%

PBIT (₹ crore)	Q4 FY23	Q4 FY22	Change %	FY23	FY22	Change %
Sugar	86.35	77.35	12%	101.70	108.88	(6.59%)
Bio fuel and spirits	31.63	24.09	31%	110.21	64.68	70.39%

PBIT Margin (%)	Q4 FY23	Q4 FY22	Change %	FY23	FY22	Change %
Sugar	10.63%	15.77%	(33%)	4.52%	7.48%	(40%)
Bio fuel and spirits	11.16%	21.37%	(48%)	13.13%	23.53%	(44%)

Sugar Segment

Particulars	Revenues (₹ cr)	Revenue Contribution %	PBIT (₹ cr)	Cane Crushed#	Sugar Production #	Net Recovery (%)	Sugar Sales#	Sugar Realizations (₹/Ton)
Q4 FY23	812.41	74%	86.35	23.11	1.97	9.89%	1.43	37,357
Q4 FY22	490.59	81%	77.35	21.10	1.99	10.17%	0.90	35,203
FY23	2,252.47	73%	101.70	43.22	3.51	9.42%	4.53	36,684
FY22	1,456.18	84%	108.88	40.34	3.97	10.22%	3.63	35,480

#Lac Tonnes

5.99 Lac tons

*Cane diverted towards
syrup derived ethanol in
FY23*

0.59 Lac tons

*sacrifice of sugar in
BH Molasses in FY23*

1.47 Lac tons

*sugar stock as on
Mar 31, 2023 valued at
₹ 33.93/kg*

1.53 Lac tons

Cane diverted in FY22

0.63 Lac tons

*sacrifice of Sugar in BH
Molasses in FY22*

2.58 Lac tons

*sugar stock valued at ₹ 32.76
as on Mar 31, 2022*

Sales included sugar export of 0.70 lac tonnes against export quota of 0.76 lac tonnes

Bio Fuels & Spirits

Financial

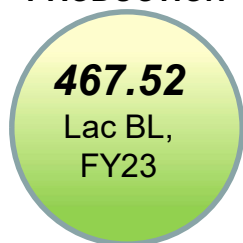
Particulars	Revenues (₹ cr)	Revenue Contribution %	PBIT (₹ cr)
Q4 FY23	283.46	26%	31.63
Q4 FY22	112.73	19%	24.09
FY23	839.39	27%	110.21
FY22	274.83	16%	64.68

Operational

RS/ Ethanol (lac BL)		Avg. Sales Realization (INR/BL)
Production	Sales	
281.36	231.24	61.42
177.21	183.34	53.55
980.59	885.21	60.83
456.03	462.76	56.07

Syrup Derived Ethanol

PRODUCTION



SOLD



120.38
Lac BL, FY22

119.60
Lac BL, FY22

B Heavy Derived Ethanol

PRODUCTION



SOLD

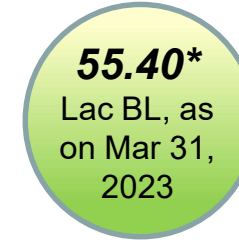


305.79
Lac BL, FY22

274.75
Lac BL, FY22

Inventory Size

Ethanol



3.95
Lac BL, as on Mar 31,
2022

AVERAGE SALES REALIZATION

Syrup Derived Ethanol
₹ 64.24/BL, FY23
63.20, FY22

B-Heavy Derived Ethanol
₹ 58.74/BL, FY23
57.76, FY22

AVERAGE VALUATION RATE – 48.45/BL

***Includes 25.58 Lac BL of Syrup
derived Ethanol**



THANK YOU

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