

Our Credo

Sustainability & Balance



Dhampur Bio Organics Ltd.

RESULTS PRESENTATION FY 2021-22

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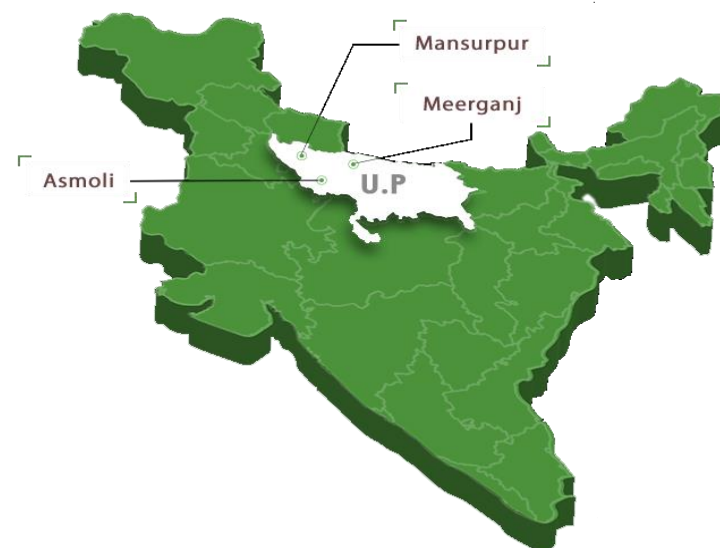
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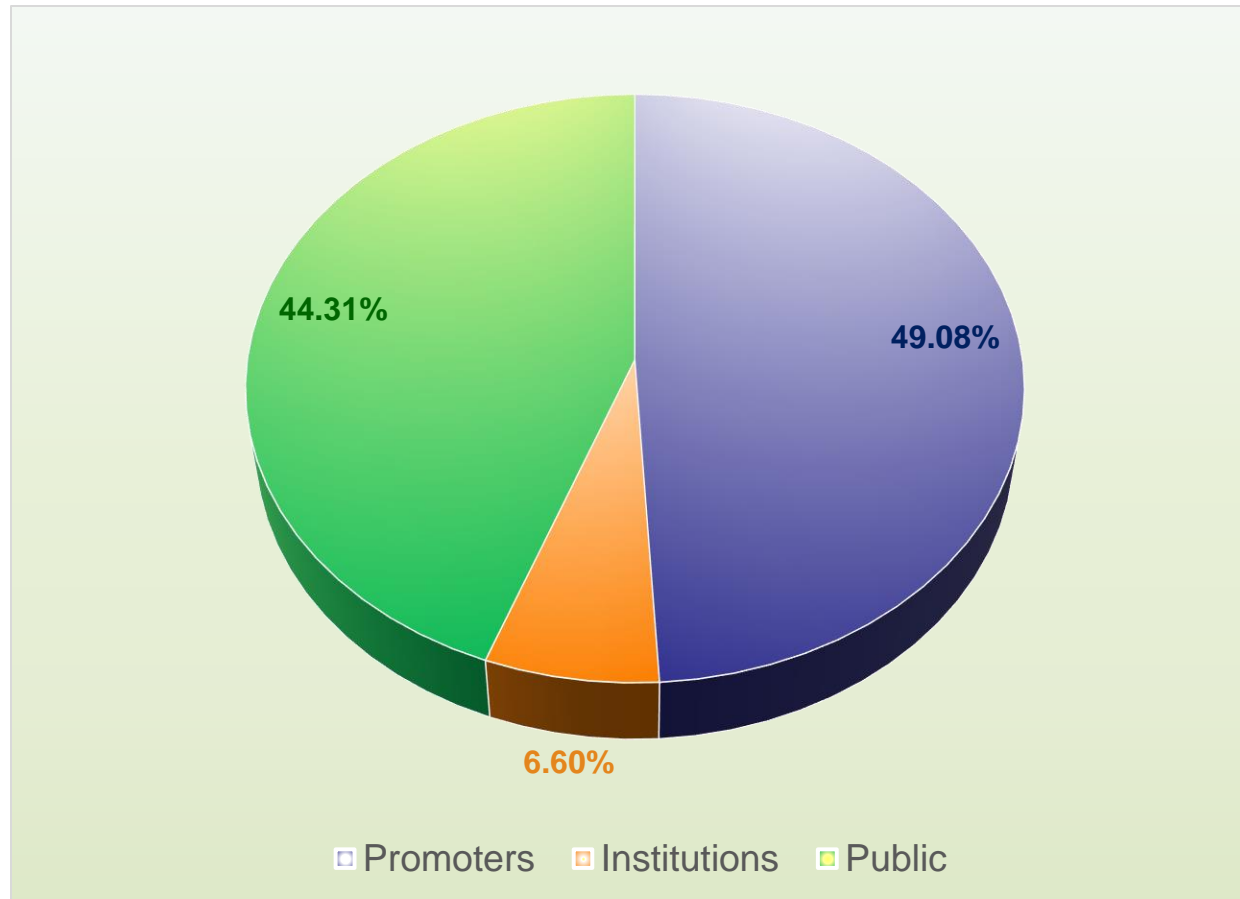
DBO Manufacturing Facilities

Plants	Locations
DBO Unit Asmoli	District Sambhal, Village Asmoli, Moradabad, Uttar Pradesh – 244304
DBO Unit Mansurpur	District Muzzafarnagar, Uttar Pradesh- 251203
DBO Unit Meerganj	Sindhauri Road, Meerganj, District Bareilly, Uttar Pradesh - 203504



Capacity	Consolidated	DBO Unit Asmoli	DBO Unit Mansurpur	DBO Unit Meerganj
Sugar Crushing (TCD)	22,000	9,000	8,000	5,000
Sugar Refinery (TPD)	2,000	1,100	900	
Raw Sugar (TPD)	800	-	-	800
Bio Fuels & Spirits (LPD)	2,50,000	2,50,000	-	-
Renewable Energy (MWh)	95.5	43.5	33	19

Shareholding Pattern



Financial Performance

(₹ in Crores)

Particulars	FY 2021-22	FY 2020-21
Revenues	1,540.88	2,070.18
EBIDTA	190.19	188.42
EBIDTA Margin	12.34%	9.10%
Depreciation	30.79	25.96
EBIT	159.40	162.46
EBIT Margin	10.34%	7.85%
Interest	30.10	40.64
Profit Before Exceptional Items and Tax	133.31	121.82
Profit Before Tax and after Exceptional Items	129.30	106.32
Profit After Tax	103.62	75.41
EPS (₹/Share)	15.61	11.36

Balance Sheet

(₹ in Crores)

Particulars	FY 2021-22	FY 2020-21
Share Capital	66.39	66.39
Other Equity	818.44	714.55
Net Worth	884.83	780.94
Long Term Borrowings	109.50	95.63
Other Liabilities (Incl. Deferred Tax Liabilities)	54.27	52.98
Total Liabilities	1048.60	929.55
Property, Plant & Equipment	683.87	619.71
Investment	6.62	10.63
Other Assets	94.51	28.39
Current Assets	1,203.18	879.91
Less: Current Liabilities	939.59	609.09
Net Assets	1048.60	929.55

- *The Company repaid long term loans of ₹48.59 crores during FY22.*
- *Long Term Loans stood at ₹168.40 crores including Soft loan of ₹77.99 crores, SDF loan of ₹4.18 crores and loan of ₹86.22 Crores at concessional rate of interest, as on March 31, 2022.*
- *Working Capital Loans as on March 31, 2022 stood at ₹664 Crores, against ₹ 270.47 Crores as on March 31, 2021. Higher working capital o/s as on March 31, 2022 is due to accelerated cane price payment.*
- *Long Term Debt-Equity ratio at 0.18 times as on March 31, 2022 against 0.16 times as on March 31, 2021 .*
- *Current Ratio (incl. current maturities of Long term loans) stood at 1.28 as on March 31, 2022*
- *Ratings of the Company is under process by CARE.*

Segment Overview

(₹ in Crores)

Revenues (₹ crore)	12M FY22	12M FY21	Growth (Y-O-Y)
Sugar	1,592.14	2,005.66	-21%
Bio-Fuels & Spirits	259.35	190.33	36%
Renewable Energy	199.00	213.22	-7%

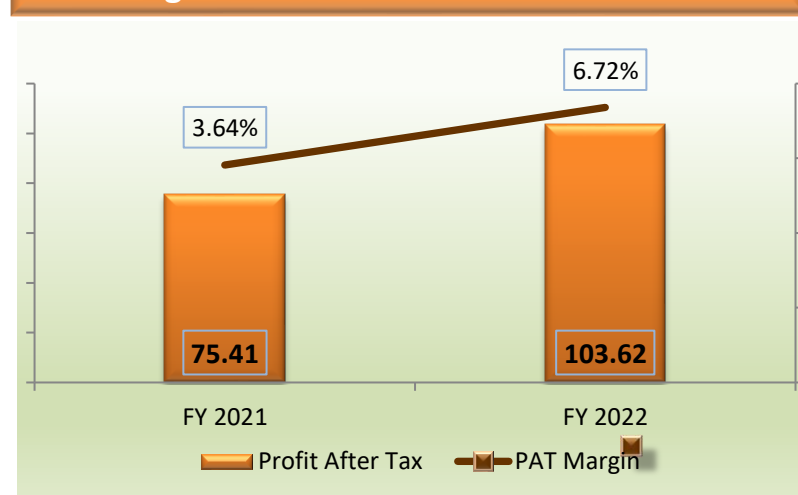
PBIT (₹ crore)	12M FY22	12M FY21	Growth (Y-O-Y)
Sugar	52.91	48.81	8%
Bio-Fuels & Spirits	63.04	50.15	26%
Renewable Energy	60.10	63.45	-5%

Financial Performance

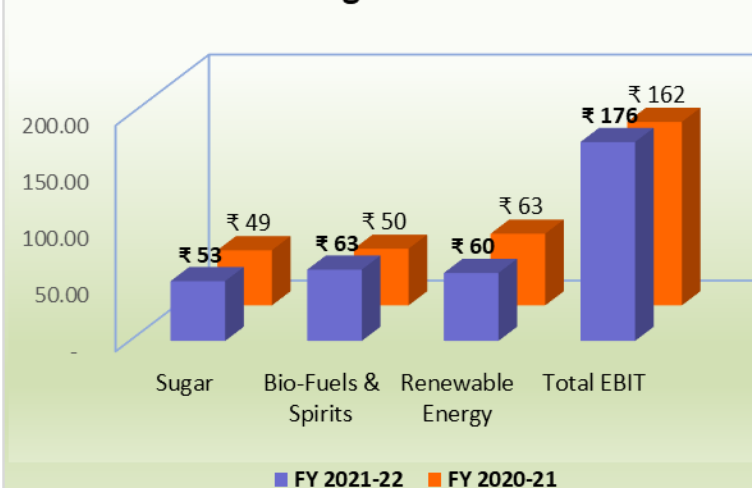
Revenue and EBITDA Margin



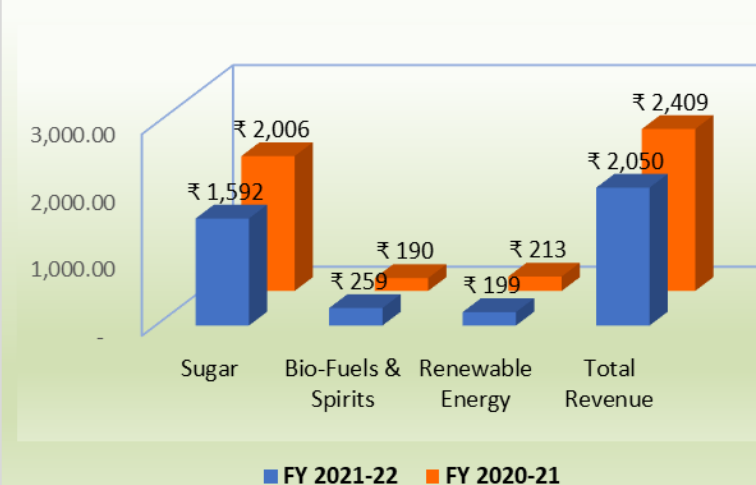
PAT Margins



Segment EBIT



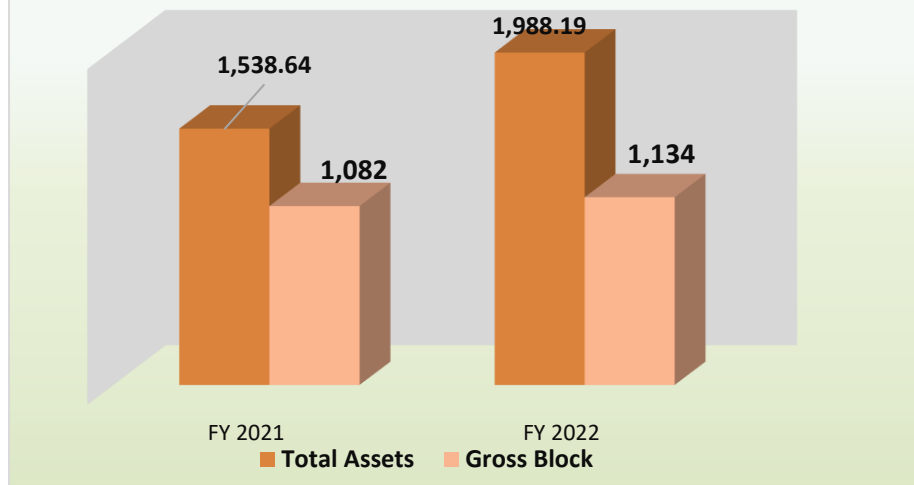
Revenue Mix



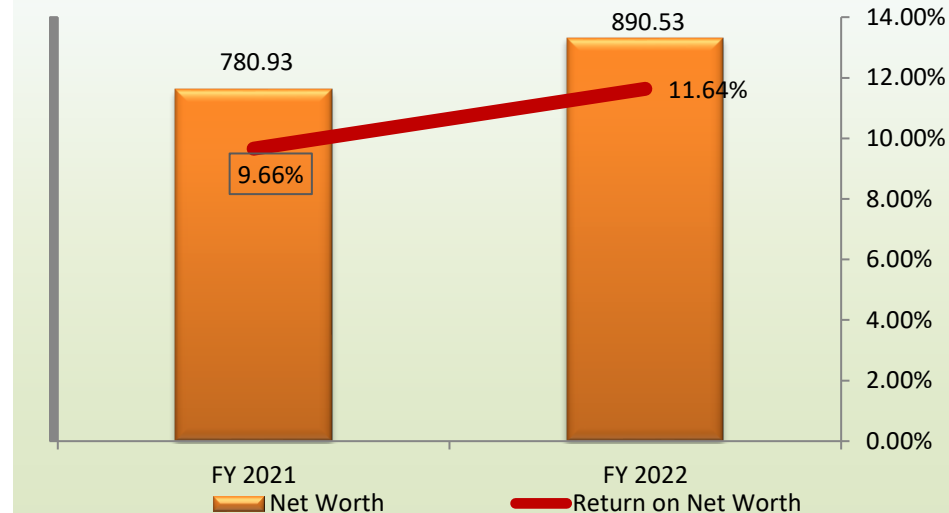
Balance Sheet Highlights

(₹ in Crores)

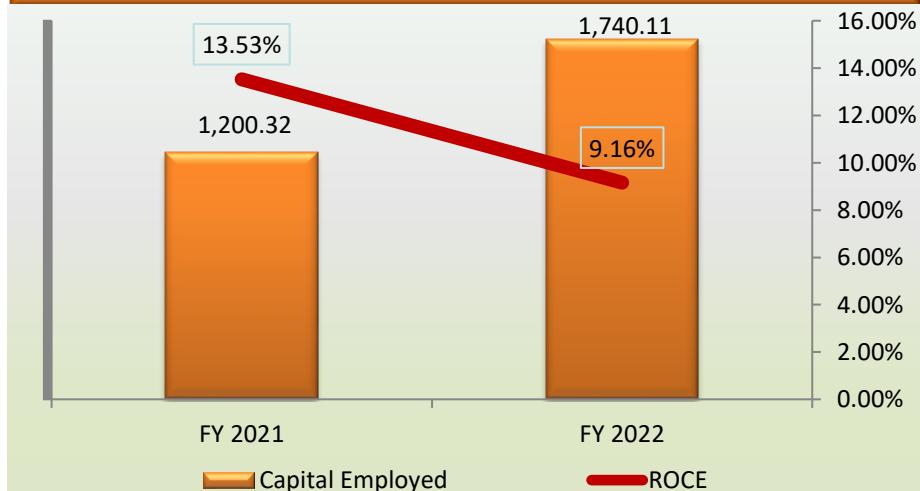
Total Assets and Gross Block



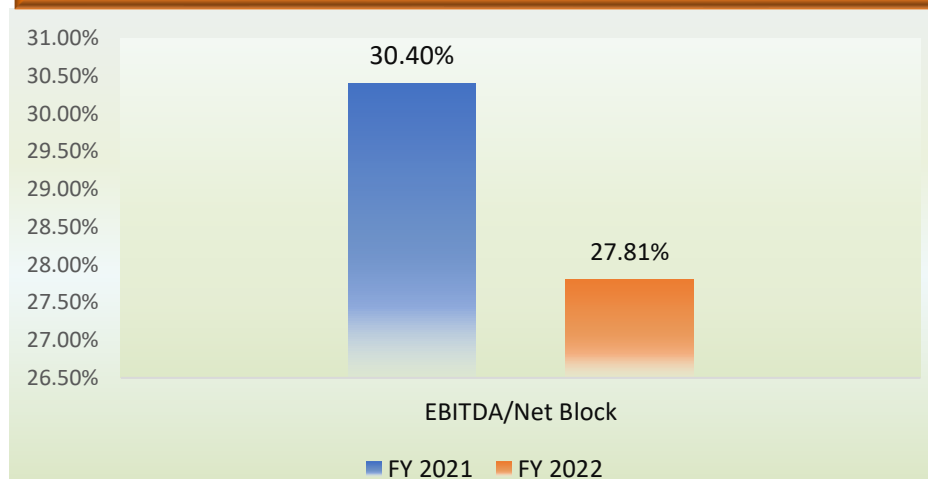
Net Worth and RONW



Capital Employed and ROCE



EBITDA/Net Block



SEGMENT OVERVIEW



Sugar Segment

Particulars	Cane Crushed (Net)#	Sugar Production#	Recovery % (Net)	Sugar Sales#	White Sugar Realizations (₹/kg)
12M FY22	40.32	3.97	10.23	3.63	35.48
12M FY21	41.55	4.49	10.81	5.32	33.00

#Lac Tonnes

- *Sugar Cane crushed includes 1.53 lac tonnes of cane diverted towards syrup derived Ethanol.*
- *Sacrifice of 0.63 lac tonnes of sugar in B Heavy molasses in FY 22 as compared to 0.25 lac tonnes in FY 21.*
- *Sugar Sale in FY22 includes exports of raw Sugar of 0.68 lac tonnes against export of 0.40 lac tonnes last year.*
- *Closing Stock of Sugar as on March 31, 2022 increased to 2.58 Lac Tonnes valued at ₹ 32.76/kg vis-à-vis sugar stock of 1.98 lac tonnes valued at ₹ 30.52/per keg as on March 31, 2021.*
- *Despite lower sugar sales volume by 32%, EBIT of Sugar Segment increased from ₹ 48.42 Cr to ₹ 53.31 Cr due to operational efficiencies.*

- *All India sugar production for Sugar Season 21-22 is expected to be around 35.8 Mn tonnes after accounting for sugar diversion towards production of ethanol. Sugar Exports expected to be 9+ Mn tonnes*
- *Closing stock at end of Sugar Season 21-22 is expected to be around 6.5 Mn tonnes.*
- *Sugar Cane Price :*
 - *Fair & Remunerative Price (FRP) for procurement of Sugarcane is announced by GOI, presently FRP for the sugar season 2021-22 stood at Rs. 2900 per Ton (linked to a basic recovery of 10%).*
 - *State Advised Price (SAP) for sugarcane procurement is announced by the State Govt of Uttar Pradesh every year. SAP for sugar season 2021-22 for Uttar Pradesh stood at ₹3500/Ton (Early Cane Variety).*
 - *Minimum Selling Price, announced by the GOI stood at Rs. 31000 per Ton.*
- *At present, GOI releases sugar sales quota for each sugar factory for every month.*
- *There is no export subsidy for Sugar Season 2021-22.*
- *Sugar Exports from India brought under government approval route.*



 **dhampur**
Dhampur Bio Organics Ltd.
Bio Fuels

Particulars	RS/ Ethanol (lac BL)		Avg. Sales Realization
	Production	Sales	
12M FY22	456.03	462.76	56.07
12M FY21	351.76	353.06	51.89

- *The company expanded distillery capacity by 100,000 LPD to 250,000 LPD (for CH)*
- *The Company manufactured 120.38 lac BL syrup derived Ethanol and sold 119.60 Lac BL at an average sale realization of ₹ 63.20/BL.*
- *The Company manufactured 305.79 lac BL of B-Heavy derived Ethanol and sold 295.85 Lac BL at an average sale realization of ₹ 57.76/BL during FY22 vis-a-vis 305.43 lac BL production and sale of 300.76 lac BL at average realization of ₹ 55.13/BL during FY21.*
- *The Company sold 47.31 Lac BL of C-Heavy derived ENA/Ethanol at average sale realization of ₹ 27.46/BL vis-a-vis 52.30 Lac BL sold at ₹ 33.25/BL during last year.*
- *Bio-fuel & spirits segment contributed revenue of ₹ 259.35 crores and EBIT of ₹ 63.04 Crores during FY22 vis-à-vis to ₹ 190.33 crores and EBIT of ₹ 50.15 Crores during FY21.*

- *Under the National Bio-Fuel policy announced by the Government of India, Ethanol Blending Program (EBP) aims to increase ethanol blend level with petrol to 20% by 2025. Supply of around 10 bn litres of ethanol is required to achieve the 20% blending.*
- *New Bio-Fuel Policy allowing manufacturing of ethanol from B-heavy molasses (Sugar Sacrifice) as well as from direct sugar cane juice.*
- *OMCs contracted for supply of 435.8 crore litres ethanol by sugar mills during ethanol year 2021-22.*
- *GOI is providing incentives by way of Interest subvention for capacity expansion for production of Ethanol.*
- *GOI has announced Ethanol sale prices as under:*
 - *Basic price of ethanol, derived out of C heavy molasses, stands at ₹46.66/litre (ex mill) for supply period from 1st December 2021 to 30th November 2022.*
 - *Basic price of ethanol, derived out of B heavy molasses, stands at ₹59.08/litre (ex mill) for supply period from 1st December 2021 to 30th November 2022.*
 - *Basic price of ethanol, derived out of sugar cane juice, stands at ₹63.45/litre (ex mill) for supply period from 1st December 2021 to 30th November 2022.*



Particulars	Power Generation [#]	Power Export to UPPCL [#]	Realizations (₹/unit)
12M FY22	31.75	14.50	3.18
12M FY21	35.99	17.41	3.05

#Crore units

- *Power operations continued to be carried out in an efficient manner.*
- *Surplus power being supplied to UPERC.*
- *Renewable power plants being operated at reduced capacity for lesser no of days due to lower tariff. The Company is optimizing revenue by selling of surplus bagasse.*

- *India's one of the first Sulphurless sugar, launched under the brand Dhampur, more than 2 decades ago.*
- *Dhampur is a prominent brand now with strong presence in FMCG segment, including on Ecom platforms.*
- *Recently, awarded as Prestigious Brand.*

♦ dhampur ♦



Specialty Sugars...





THANK YOU

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